

Business Magazines

Combined Total Circulation Certificate

January to December 2016



Setting the standard

Hydrocarbon Engineering

HYDROCARBON ENGINEERING



Key information

Metric type

Circulation

ABC total

10,100 average

Period

1 January 2016 to 31 December 2016

No of issues

12

Market sector

Energy: Oil & Petroleum

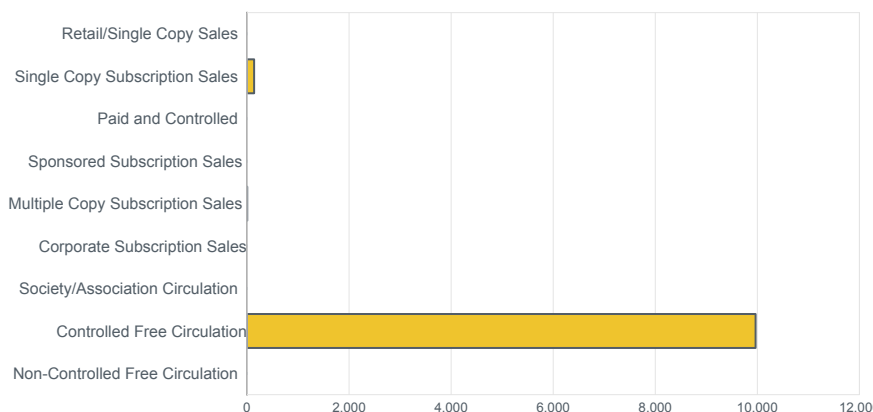
Contact details

Palladian Publications Limited
15 South Street
Farnham
Surrey
GU9 7QU
+44 (0) 1252 718999
mail@hydrocarbonengineering.com
www.energyglobal.com

Audit issue circulation analysis

	% of circulation
Retail & Single Copy Sales	0%
Single Copy Subscription Sales	1.38%
Paid and Controlled	0%
Sponsored subscription sales	0%
Multiple Copy Subscription Sales	0.05%
Corporate Subscription Sales	0%
Society/Association/Organisation Circulation	0%
Controlled Free Circulation	98.57%
Non-Controlled Free Circulation	0%

Audit issue circulation breakdown - Print/Digital



AVERAGE CIRCULATION PER ISSUE

Average Retail Sales Per Issue

Total	Print Edition	Digital Edition
10,100	10,100	-
-	-	-

Analysis for the Audit issue cover dated DECEMBER 2016 and distributed on 7 December 2016

Audit Issue Circulation

Retail & Other Single Copy Sales

Single Copy Subscription Sales

At full rate

Less than full rate but not less than 50%

Less than 50% of full rate but not less than 20%

Less than 20% of full rate but not less than 10%

Less than 10% of full rate

Paid and Controlled

Sponsored Subscription Sales

Multiple Copy Subscription Sales

At full rate

Less than full rate but not less than 50%

Less than 50% of full rate but not less than 20%

Less than 20% of full rate but not less than 10%

Less than 10% of full rate

Corporate Subscription Sales

Society/Association/Organisation Circulation

Controlled Free Circulation

Individual requests

Company requests

Non-requested by name

Non-requested by job title / function

Non-Controlled Free Circulation

10,110	10,110	-
-	-	-
140	140	-
140	140	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
5	5	-
-	-	-
5	5	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
9,965	9,965	-
8,972	8,972	-
-	-	-
948	948	-
45	45	-
-	-	-

Duplication

The level of duplication on the mailing list for the audit issue was: 0%

Basic subscription rates for the audit issue

Basic annual rate: £110.00

Basic annual rate (Other countries) £125.00

Controlled circulation for the audit issue

Terms of control: CEOs, technical directors, technical managers, plant managers, process engineers, project managers and maintenance managers in companies operating oil refineries, gas processing plants and petrochemical plants. Also engineering contractors, equipment manufacturers, process suppliers and individuals involved with products and services related to the oil, gas and petrochemical industries and oil and gas related exhibition/registrants/conference attendees.

	Total		0-1 Year		1-2 Years		2-3 Years	
	Qty	%	Qty	%	Qty	%	Qty	%
Total	8,972	100.0	3,701	41.3	2,957	33.0	2,314	25.8
Individual Requests - Print	8,972	100.0	3,701	41.3	2,957	33.0	2,314	25.8
Individual Requests - Digital	-	-	-	-	-	-	-	-
Company Requests - Print	-	-	-	-	-	-	-	-
Company Requests - Digital	-	-	-	-	-	-	-	-

Issue by issue analysis (variances will show only if over 10% +/- the average net circulation)

Cover Date / ID	Distribution Date	Total Circulation	Print	Digital	Variance %
JANUARY 2016	19-Jan-16	10,101	10,101	-	-
FEBRUARY 2016	05-Feb-16	10,100	10,100	-	-
MARCH 2016	14-Mar-16	10,100	10,100	-	-
APRIL 2016	08-Apr-16	10,100	10,100	-	-
MAY 2016	11-May-16	10,101	10,101	-	-
JUNE 2016	08-Jun-16	10,100	10,100	-	-
JULY 2016	05-Jul-16	10,100	10,100	-	-
AUGUST 2016	08-Aug-16	10,100	10,100	-	-
SEPTEMBER 2016	16-Sep-16	10,100	10,100	-	-
OCTOBER 2016	03-Oct-16	10,100	10,100	-	-
NOVEMBER 2016	08-Nov-16	10,090	10,090	-	-
DECEMBER 2016	07-Dec-16	10,110	10,110	-	-

Geographic analysis for the audit issue

Country/Region	Total Circulation	Print	Digital
TOTAL	10,110	10,110	-
Europe	2,123	2,123	-
Albania	6	6	-
Austria	15	15	-
Belarus (Belorussia)	4	4	-
Belgium	51	51	-
Bosnia & Herzegovina	4	4	-
Bulgaria	16	16	-
Croatia	32	32	-
Cyprus	13	13	-
Czech Republic	16	16	-
Denmark	18	18	-
Estonia	1	1	-
Finland	26	26	-
France	122	122	-
Germany	130	130	-
Greece	63	63	-
Hungary	32	32	-
Iceland	1	1	-
Republic of Ireland	15	15	-
Italy	237	237	-
Latvia	3	3	-
Lithuania	5	5	-
Macedonia	3	3	-
Malta	3	3	-
Monaco	2	2	-
Netherlands	155	155	-
Norway	38	38	-
Poland	49	49	-
Portugal	67	67	-
Romania	93	93	-
Russia	95	95	-
Serbia	28	28	-
Slovakia	11	11	-
Slovenia	4	4	-
Spain	205	205	-
Sweden	20	20	-
Switzerland	19	19	-
Turkey	112	112	-
Ukraine	20	20	-
United Kingdom	389	389	-
North America	2,929	2,929	-
Canada	365	365	-
Mexico	356	356	-
USA	2,208	2,208	-
Central & South America	1,182	1,182	-
Antilles, Netherlands	4	4	-
Argentina	174	174	-
Bahamas	1	1	-
Bolivia	44	44	-
Brazil	215	215	-
Chile	60	60	-
Colombia	271	271	-
Costa Rica	5	5	-
Cuba	8	8	-
Dominican Republic	7	7	-
Ecuador	41	41	-
El Salvador	2	2	-
Guatemala	10	10	-
Guyana	1	1	-
Haiti	2	2	-
Honduras	1	1	-

Geographic analysis for the audit issue

Country/Region	Total Circulation	Print	Digital
TOTAL	10,110	10,110	-
Jamaica	7	7	-
Nicaragua	3	3	-
Panama	7	7	-
Paraguay	2	2	-
Peru	120	120	-
Puerto Rico	1	1	-
Surinam	3	3	-
Trinidad & Tobago	44	44	-
Uruguay	11	11	-
Venezuela	138	138	-
Australasia & Pacific	285	285	-
Australia	245	245	-
Fiji	1	1	-
Guam	1	1	-
New Caledonia	2	2	-
New Zealand	28	28	-
Papua New Guinea	8	8	-
Asia	563	563	-
Armenia	1	1	-
Azerbaijan	13	13	-
Bangladesh	12	12	-
Georgia	1	1	-
India	432	432	-
Kazakhstan	12	12	-
Maldives	1	1	-
Mongolia	3	3	-
Myanmar (Burma)	8	8	-
Nepal	4	4	-
Pakistan	63	63	-
Sri Lanka	7	7	-
Turkmenistan	2	2	-
Uzbekistan	4	4	-
South East Asia & Pacific	1,291	1,291	-
Brunei	16	16	-
Cambodia (Kampuchea)	2	2	-
China, People's Republic of	123	123	-
Hong Kong	20	20	-
Indonesia	81	81	-
Japan	62	62	-
Korea, Republic of	78	78	-
Malaysia	243	243	-
Philippines	154	154	-
Singapore	267	267	-
Taiwan	62	62	-
Thailand	143	143	-
Vietnam	40	40	-
Africa	494	494	-
Angola	12	12	-
Botswana	6	6	-
Cameroon	13	13	-
Congo	4	4	-
Cote D'Ivoire (Ivory Coast)	4	4	-
Democratic Republic of the Congo	1	1	-
Eritrea	1	1	-
Ethiopia	12	12	-
Gabon	2	2	-
Ghana	61	61	-
Kenya	26	26	-
Madagascar	4	4	-
Mauritius	9	9	-
Mozambique	6	6	-

Geographic analysis for the audit issue

Country/Region	Total Circulation	Print	Digital
TOTAL	10,110	10,110	-
Namibia	6	6	-
Niger	1	1	-
Nigeria	60	60	-
Rwanda	1	1	-
Sierra Leone	2	2	-
South Africa	182	182	-
Sudan	22	22	-
Swaziland	1	1	-
Tanzania	6	6	-
Uganda	14	14	-
Zambia	21	21	-
Zimbabwe	17	17	-
Middle East & North Africa	1,243	1,243	-
Algeria	109	109	-
Bahrain	31	31	-
Egypt	201	201	-
Emirates, United Arab	354	354	-
Iran	40	40	-
Iraq	6	6	-
Israel	31	31	-
Jordan	6	6	-
Kuwait	42	42	-
Lebanon	4	4	-
Libya	3	3	-
Morocco	20	20	-
Oman	65	65	-
Qatar	130	130	-
Saudi Arabia	156	156	-
Syria	3	3	-
Tunisia	41	41	-
Yemen	1	1	-
Not Analysed	-	-	-

More Information

'Gross' appended to the print and digital total reflects that the print total and the digital total have been combined without de-duplication.

To find out more about ABC, please visit www.abc.org.uk

To find out more about the Business Magazines sector and the definitions used on this certificate, please visit: www.abcstandards.org.uk

About this certificate

This certificate was issued on 18 January 2017.

The data included is derived from a return of circulation prepared by the publisher: Palladian Publications Ltd.

The Publisher has certified that the data has been reported in accordance with ABC reporting standards. If an audit or inspection reveals a material difference ABC will revise and re-issue the certificate together with an audit/inspection report detailing the changes. For details of audit or inspection reports issued or the reporting standards and procedures, please contact ABC.

ABC cannot accept responsibility for mistakes or omissions although every care is taken to ensure that the information is correct.

This certificate is the copyright property of the Publisher and ABC.

ABC Ref: 10708/CA:20170118/BMiv21